



## Newsletter August 2019

### Welcome from our CEO – Craig Perkins

We are delighted to welcome another 18 new members to the Co-op in the month of July and again I would like to invite Co-op customers that are not members to consider all the benefits that are on offer.

It is a very challenging time with drought conditions set to continue for the remainder of this calendar year. Cattle numbers for the catchment are down by 50% over previous periods as property owners understandably react to the conditions. In addition to this, retail spending data is down on previous years with a number of high profile retailers announcing major write downs, in what most economic commentators are suggesting is a retail recession.

From discussions with several of our older members they agree the combination of all these factors make it possibly one of the toughest periods on record. The Co-op's role is to support our members, customers and the local community through this difficult time as best we can. Our focus moving forward is to negotiate the best possible commercial arrangements with our suppliers, so we can pass on any benefits to you our members & customers. I am however, pleased to advise that as a result of the wonderful support from our members & customers in 2019 the Co-op has performed well in a number of our key financial indicators.

Bowral Co-op is one of the oldest cooperatives in NSW and as you know a Co-op is an organisation owned & controlled by the people who use the products & services the business produces. Bowral Co-op differs greatly from our other local competitors because we operate more for the benefit of our members, rather than to earn profits for investors.

Bowral Co-op has made major commitments in this new financial year to various local community groups which we intend to meet. We ask for your ongoing support of the Co-op during these challenging times.

Best Regards

Craig Perkins

## AGRONOMY

With the dry conditions persisting through July and into August it is time we start to seriously consider alternatives for spring that can utilise irrigation and limited rainfall to produce large quantities of high-quality feed. As soil temperatures starts to increase with lengthening sunlight hours, we will very shortly be in the forage brassica/forage rape/kale hybrid sowing window. When managed correctly these varieties can provide high yields from multiple grazing's or from a larger one-off grazing.



Brassica species are extremely tough and hardy in trying weather conditions, like dry weather and heat, while also being highly productive and nutritious when they do have access to water. Because of this they make great use of either rainfall or irrigation. They provide highly palatable feed to both sheep and cattle.

Options in this space that would be worth googling include:

- **Titan Forage Rape** (70-90 days from sowing to grazing)  
= **10,000kg/ha Dry Matter yield potential**
- **Goliath Forage Rape** (90-120 days from sowing to grazing)  
= **12,000kg/ha Dry Matter yield potential**
- **Hunter Forage Brassica** (40-56 days from sowing to grazing)  
= **8,000kg/ha Dry Matter yield potential**
- **Regal Forage Kale** (150-220 days from sowing to grazing)  
= **16,000kg/ha Dry Matter yield potential**

### Exclusive to the Co-op this season:

- **Pallaton Raphno** (56-220 days from sowing to growing)  
= **20,000kg/ha Dry Matter yield potential**

Give us a call to see which one of these products can help get you profitably and productively through this summer!

For all Agronomy queries, please contact **Alex Good:**  
Mobile: 0434 642 663 or Email: [agood@bowralcoop.com.au](mailto:agood@bowralcoop.com.au)

## WATER MANAGEMENT SOLUTIONS

We have recently expanded our product range to now include Concrete Water Troughs, as a part of our Water Management Solutions.

MIDWEST is known for their wide range of pre-cast concrete products including:

- cattle
- sheep
- horse
- pig and
- dog

troughs that are designed to last a lifetime.

All troughs come with standard inlet sizes, however, can be made specially with larger inlets (up to 2”).

They have extremely reliable high-pressure and low-pressure float valves, both made with stainless steel arms offering superior strength.

Featured below (and on display near the Produce Shed) is the Single Horse Trough with a 165L capacity and the 1000L Round Cattle Trough supplied with a float protector.



Deep design keeps water fresh and cool even in the warmest weather.

These single horse troughs have been specifically designed with rounded corners to minimise damage to horses. They come with our standard stock-proof float protection and are small enough to minimise wastage when cleaning.

Our water management team can assist with installation and servicing of all Troughs.

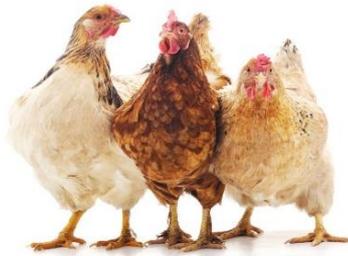
Call Chris on 0438 383 001 or email [cheathcote@bowralcoop.com.au](mailto:cheathcote@bowralcoop.com.au)

## PRODUCE DEPT

### Promotion of the Month

Poultry Food in the Produce shed

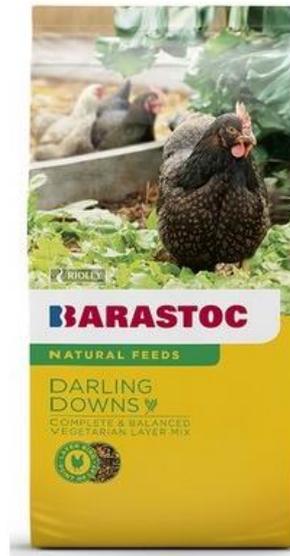
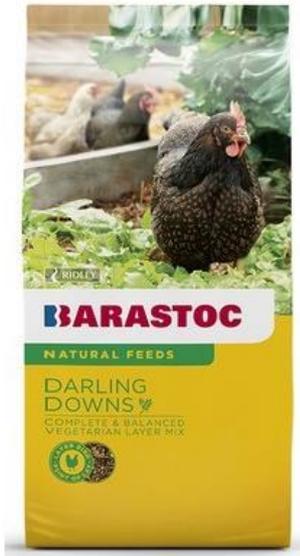
Buy any two bags of either



RIDLEY Barastoc Darling Downs

or

RIDLEY Barastoc Golden Yolk



To enter the draw to win \$150 voucher towards these two products.

## SEED POTATOES

We have some Spud-Tastic News!!!

Our Seed Potatoes are available early August.

This year the Produce Shed is stocking the following:

- PONTIAC: A round red skinned tube with white flesh. Best for salads, chips, roasting, boiling and baking
- SEBAGO: A general purpose spud with creamy skin, oval shaped tubers and white flesh. An excellent variety for salads, boiling and mashing. Also, very good for chips, baking and roasting
- DUTCH CREAM: A large potato with a yellow skin and a rich creamy yellow flesh. Excellent for salads, boiling, roasting and mashing

Call Jono on 0488 009 150 or email [jfudge@bowralcoop.com.au](mailto:jfudge@bowralcoop.com.au)

## RETAIL STORE – NEW PRODUCT



With the introduction of **Rotech Fencing Supplies**, we have now expanded our range to include galvanised strainers, stays and end assembly's. A fast, effective and economical way to anchor your fence. If you would like any further information on our fencing range please ask Colin, Malcolm or Amanda when your next in store.

Call Amanda on 0439 288 085 or email [apullinger@bowralcoop.com.au](mailto:apullinger@bowralcoop.com.au)

## GARDEN CENTRE

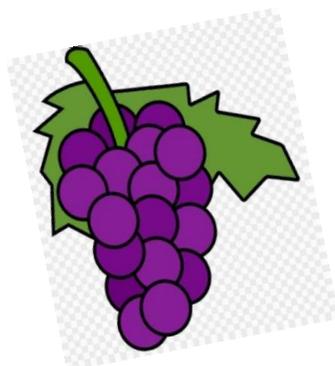


### **August is the last month we have to prepare for Spring!**

- Heavy frosts are common for this time of the year and although they damage plant foliage this is Nature's clean up to get rid of disease and unwanted pests. Try to resist cutting back the burnt foliage as the damaged foliage is protecting underlying new growth.
- It is imperative you prepare for spraying Fruit trees with Copper oxychloride or Lime Sulphur to prevent Leaf Curl. Spray now and again at bud burst

### **Planting and Pruning are on the agenda for this month**

- Bare root stocks of Roses, Berries, Currants, Grapes, Nuts, Fruit trees and Ornamental trees are available and ready for planting.
- Barossa Table grapes have just arrived and make great summer fruits.
- Black, Crimson, White & Seedless varieties available from SA.
- Raspberries – Summer and Autumn
- Boysenberry and thornless Blackberries are also ripe for Christmas



# August Shopping List



## Bare Root Roses

*Florabunda & HT*

## Fruit Trees

*Apricot*

*Pear*

*Apple*

*Peach*



## Gooseberry

*Currants*

*Berries*

*Raspberry*



## Nut Trees

*Almond*

*Hazelnuts*



## Ornamental Trees

*Maples*

*Malus*

*Weeping Cherry*

## Lime Sulphur

*Seasol*

## Agboss

*Tools 10 % off*



# AgBoss

## Welcome to Saddleworld Bowral

Hoof quality is dependent on balanced nutrition. Correct building blocks such as protein, fats, vitamins and minerals are needed in the horse's diet to ensure healthy hoof growth. Saddleworld Bowral has a great range of Hoof supplements from leading brand names such as Kelato, Ranvet, Virbac and International Animal Health to aid hoof growth and repair, as well as oils and ointments to treat external problems.



### Did you know that we stock Bucas!

The Bucas Power Turnout range offers the best possible strength, durability and quality. The Bucas Power Turnout has a ballistic nylon outer, is waterproof, breathable and has a heat reflective inner aluminium coating. Shoulder darts and Click'n Go with Snap-lock front fastening system means the Power Turnout is always the perfect fit and comes with Stay-dry Anti-Bacterial lining which means the rug can be put on a wet horse the same way as a sweat rug. It will quickly dry the horse and can be left on, thus avoiding extra rug changes. \*Temp range -8 degrees to 20 degrees\*

Saddleworld Bowral also has an extensive range of Bucas products including saddlecloths, travel boots, halters and quarter sheets to name just a few.

### Equine horse wormer of the month - MecWorma and Bot

It has been shown to be highly effective in control and treatment of large and small strongyles including arterial larval stages and benzimidazole resistant strains, bots and skin lesions (summer sores).

33g (one syringe) will do a horse up to 600kg.



**\*20% off for the month of August 2019-while stocks last\***



Bowral Co-op Limited, 85 Kirkham Road, Bowral NSW

Telephone: 02 4861 8400

Website: [www.bowralco-op.com.au](http://www.bowralco-op.com.au) Facebook: [www.facebook.com/BowralCoop](http://www.facebook.com/BowralCoop)

Instagram : [www.instagram.com/bowral\\_coop](http://www.instagram.com/bowral_coop)